



THE 3-100% RULE

How Diagnostics Can *Uplevel* Your Work & Increase Cash Flow

INDUSTRY STATISTICS

An efficient way to manage your shop schedule and level out your workload throughout the week.



100%

INSPECTIONS ON ALL CUSTOMERS VEHICLES (PRE-SCAN & THERMAL)



74%

WILL NEED LEGITIMATE WORK/MAINTENANCE



100%

ESTIMATES WRITTEN FOR THOSE NEEDING WORK/ MAINTENANCE



100%

OF ESTIMATES PRESENTED TO THE VEHICLE OWNER



52%

WILL HAVE YOU DO THE WORK RIGHT THEN OR SCHEDULE AN APPOINTMENT