



FY 2024

**\$4.71 B**

Net Sales

**\$1.35 B**

Operating Earnings



**36** Manufacturing Facilities

**15** in the United States



**13,000**  
Employees



**22.7%**  
Operating Income (OI) Margin  
(before financial services)



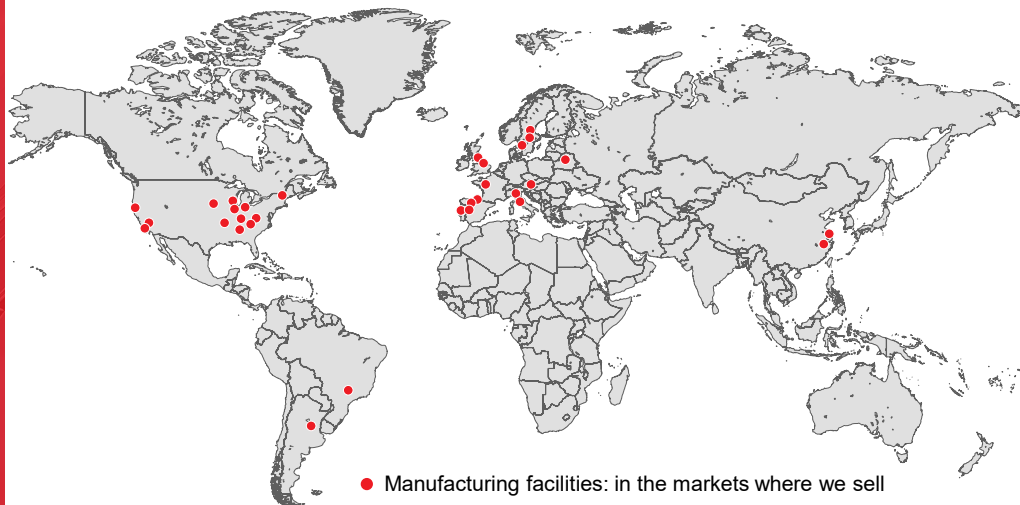
**2.5%**  
Dividend Yield\*



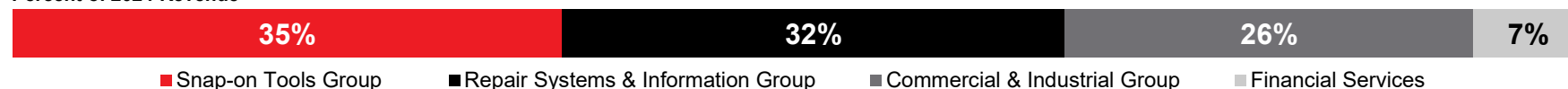
**\$18.0 B**  
Market Cap\*

\*As of October 16, 2025

Serving serious professionals, our mission is to provide the most valued productivity solutions in the world



Percent of 2024 Revenue



## Runways for Improvement

**Safety:** We believe strongly in workplace safety

**Quality:** We serve serious professionals who demand superior quality

**Customer Connection:** We connect with our customers to meet the needs of the rapidly changing workplace

**Innovation:** We translate insights gained into productivity solutions that make essential tasks easier

**Rapid Continuous Improvement:** We apply a structured set of tools to eliminate waste and improve operations

## INVESTMENT RATIONALE

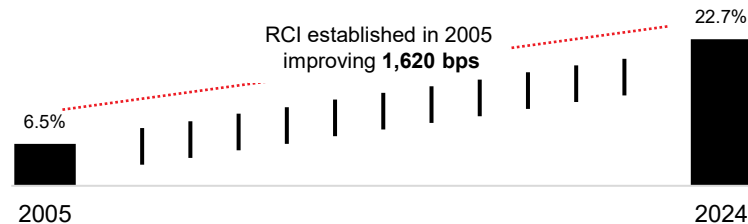
- Executing on a **defined and coherent strategy**
- **Exceptional brand loyalty** and value proposition
- Steadfast commitment to **Snap-on Value Creation** and clear runways for improvement
- Attractive **dividend yield**
- Targeting mid-single-digit **sales gains** driven by multiple runways for growth
- Proven operating income **margin expansion**
- **Leveraging technology** to address increasing complexity of critical work

## Runways for Growth

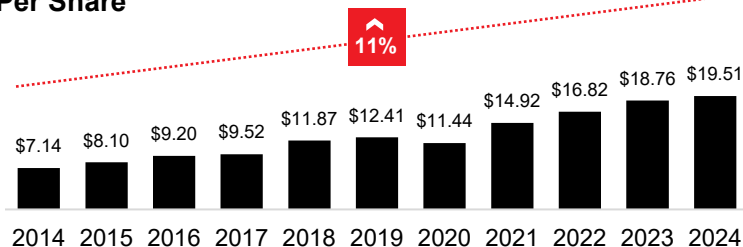
- ✓ **Extend** to critical industries
- ✓ **Build** in emerging markets
- ✓ **Enhance** the franchise network
- ✓ **Expand** with repair shop owners and managers

**SNA**  
**LISTED**  
**NYSE**

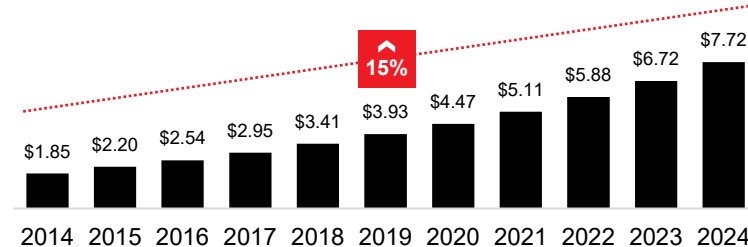
## Operating (OI) Margin before Financial Services (%)



## Diluted Earnings Per Share



## Dividends Per Share



Our principal value-creating mechanism is to observe work, translating the insights gained into creative solutions that make essential work easier.



01

Create value by providing solutions to match the task

02

Enlist team to advance day-to-day efficiencies

03

Employ new technologies to identify and correct problems

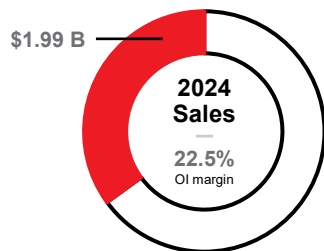
04

Ensure people are well trained, make them experts

05

Energize through celebration and continuously improve

### Snap-on Tools Group

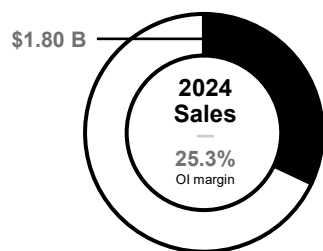


Primarily serving vehicle service and repair technicians through the company's multinational franchised mobile tool distribution channel.

#### Customer Snapshot

In the U.S., our 3,400 vans visit ~250,000 vehicle repair shops and directly interact with almost 1 million technicians; 1,300 vans serve markets outside the U.S.

### Repair Systems & Information Group

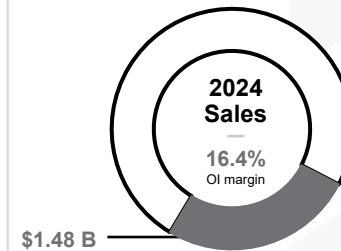


Providing technology and equipment solutions for owners and managers of independent repair shops and OEM dealerships worldwide through direct and distributor channels.

#### Customer Snapshot

Over 700,000 North American and European repair shops; repair networks in emerging markets growing rapidly

### Commercial & Industrial Group



Productivity solutions for critical industries where penalties for failure are high including customers in aerospace, natural resources, government, military, and power generation.

#### Customer Snapshot

Companies and professionals focused on critical tasks with large and expanding vertical end markets; 48% of revenues are outside North America



## Cautionary Statement

Information included in this presentation may contain statements, including earnings projections, that are forward-looking in nature and, accordingly, are subject to risks and uncertainties regarding Snap-on's expected results. Statements made that (i) are in the future tense; (ii) include the words "expects," "anticipates," "intends," "approximates," "plans," "targets," "estimates," "believes," or similar words that reference Snap-on or its management; (iii) are specifically identified as forward-looking; or (iv) describe Snap-on's or management's future outlook, plans, estimates, objectives or goals, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The company's actual results may differ materially from those described or contemplated in the forward-looking statements. Factors that may cause the company's actual results to differ materially from those contained in the forward-looking statements include those found in the company's reports filed with the Securities and Exchange Commission, including the information under the "Safe Harbor" and "Risk Factors" headings in its Annual Report on Form 10-K for the fiscal year ended December 28, 2024, which is incorporated herein by reference. Snap-on disclaims any responsibility to update any forward-looking statement provided during this presentation, except as required by law.

This presentation includes certain non-GAAP measures of financial performance, which are not meant to be considered in isolation or as a substitute for their GAAP counterparts. Additional information regarding these non-GAAP measures is included in Snap-on's Form 10-K and earnings press releases available at [snapon.com](https://www.snapon.com).