Snap-on®

FY 2025

$4.74 B

Net Sales

$1.33 B

Operating Earnings

36 Manufacturing Facilities

15 in the United States

13,000

Employees

22.1%

Operating Income (OI) Margin
(before financial services)

2.7%

Dividend Yield*

$18.9 B

Market Cap*

*As of November 6, 2026

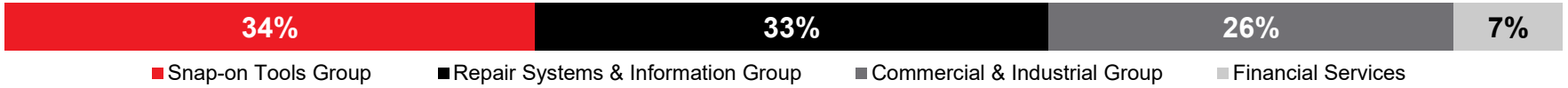
Serving serious professionals, our mission is to provide the most valued productivity solutions in the world



INVESTMENT RATIONALE

- Executing on a **defined and coherent strategy**
- **Exceptional brand loyalty** and value proposition
- Steadfast commitment to **Snap-on Value Creation** and clear runways for improvement
- Attractive **dividend yield**
- Targeting mid-single-digit **sales gains** driven by multiple runways for growth
- Proven operating income **margin expansion**
- **Leveraging technology** to address increasing complexity of critical work

Percent of 2025 Revenue



Runways for Improvement

Safety: We believe strongly in workplace safety

Quality: We serve serious professionals who demand superior quality

Customer Connection: We connect with our customers to meet the needs of the rapidly changing workplace

Innovation: We translate insights gained into productivity solutions that make essential tasks easier

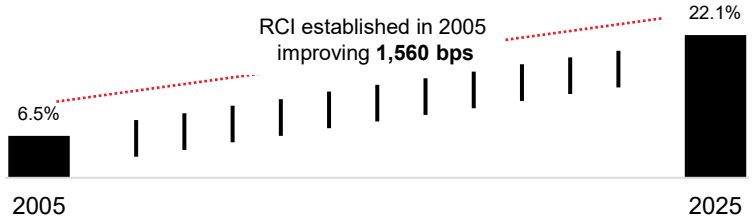
Rapid Continuous Improvement: We apply a structured set of tools to eliminate waste and improve operations

Runways for Growth

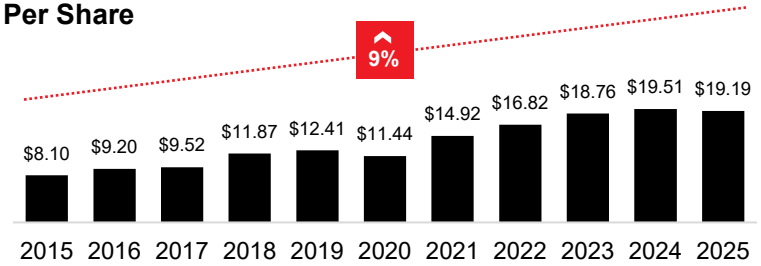
- **Extend** to critical industries
- **Build** in emerging markets
- **Enhance** the franchise network
- **Expand** with repair shop owners and managers

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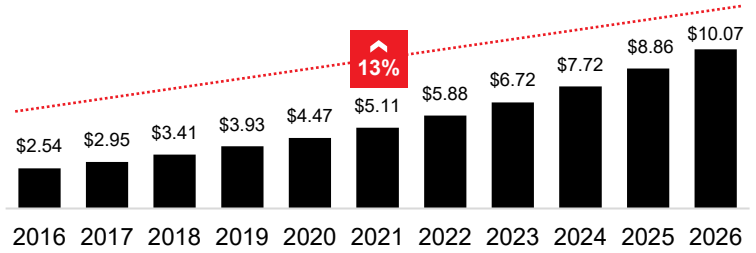
Operating (OI) Margin
before Financial Services (%)



Diluted Earnings Per Share



Dividends Per Share



Our principal value-creating mechanism is to observe work, translating the insights gained into creative solutions that make essential tasks easier.



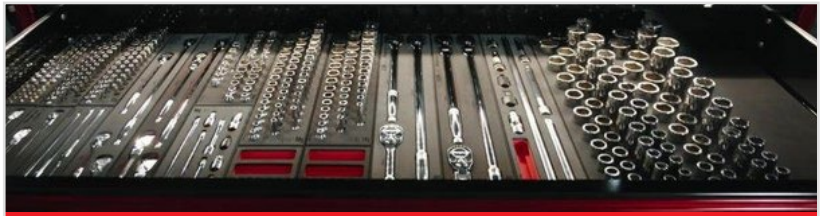
01 Create value by providing solutions to match the task

02 Engage people through Kaizen

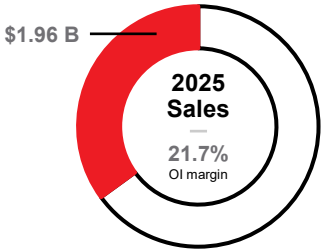
03 Enhance them with new technologies to ease the way forward

04 Enable people through training

05 Enlist them through celebration



Snap-on Tools Group

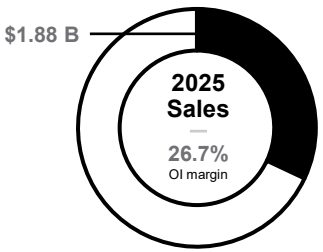


Primarily serving vehicle service and repair technicians through the company's multinational franchised mobile tool distribution channel.

Customer Snapshot In the U.S., our 3,400 vans visit ~250,000 vehicle repair shops and directly interact with almost 1 million technicians; 1,300 vans serve markets outside the U.S.



Repair Systems & Information Group

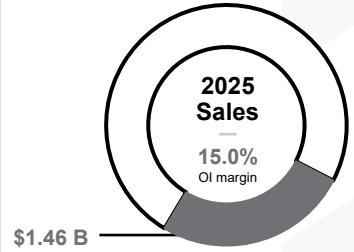


Providing technology and equipment solutions for owners and managers of independent repair shops and OEM dealerships worldwide through direct and distributor channels.

Customer Snapshot Over 700,000 North American and European repair shops; repair networks in emerging markets growing rapidly



Commercial & Industrial Group



Productivity solutions for critical industries where penalties for failure are high including customers in aerospace, natural resources, government, military, and power generation.

Customer Snapshot Companies and professionals focused on critical tasks with large and expanding vertical end markets; 48% of revenues are outside North America

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