







History of LDV

- 1965 Lynch organization began as single dealership in Burlington
 - 5 locations today
- 1975 Lynch Chevrolet begins selling vans to Snap-on dealers
- 1977 LDV was incorporated
- 1988 Built our current 45,000 sq ft building in the Industrial Park
- 1997 Added capacity for metal fabrication
- 2010 Doubled metal fabrication capacity
- 2017 Added addition 45,000 sq ft for manufacturing
 - 75% manufacturing
 - 20% warehouse
 - 5% office space
 - 50% of expansion utilized for Snap-on production



Culture

- Quality + Reliability = Culture
 - Tool stores must work everyday
 - SSV must work when called upon
- Snap-on business grew one sale at a time and gained 90%+ market share
- Innovators in specialty interiors
 - Constant investment in R&D to bring latest technology, merchandising and interior concepts to our customers





Vehicle Types

- Tool
- Sales & Display
- Emergency Response
- Catastrophe Response
- Healthcare
- Bookmobiles
- Specialty





Global Presence

- United States
- Canada
- Central / South America
- Europe
- China
- Japan
- Middle East
- Australia





Competitive Differentiators

- After Sale Support & Service
- Technical Innovation
- Product Integration
- Custom Designed Solutions





After Sale Service & Support

- Dedicated personnel in:
 - Service
 - Aftermarket Sales
 - Inventory & Shipping
 - Electrical Engineering
 - Mechanical Engineering
- Full-Time service drivers available to travel to your location
- 90% of components used in build process in-stock available to ship same day



Technical Innovation

- Intel-I-Touch multiplexing
- Microwave, Satellite, Broadband communication
- IP expansion and integration
- Signal optimization





Over 270 employees with nearly 15 years average experience

- Metal fabrication
- Carpentry
- Woodworking
- Upholstery
- Wiring
- Electrical integration
- HVAC
- Plumbing
- Graphic design
- Graphics installation





Custom Designed Solutions

- Oil-field services
- Mobile kitchen
- Mobile Theater
- Over-the-road electrical system
- Display vehicles







Ongoing Product Development

- Interior Layout
 - Transition from mobile warehouse to retail environment with VersaFlex™ interior
 - Sliding display drawers
 - Adjustable shelving
 - Interchangeable merchandising displays
 - Quick and easy to reconfigure shelving, drawers and displays to update the interior
- Focus on R&D designed to showcase
 Snap-on tools in mobile environment
- Alternative platform and fuel options
- Purpose designed electrical and HVAC systems to provide optimum operating efficiencies
- Regular product development reviews with entire supply chain





